



RegTech Startup Mopso Secures €1M Seed Round to Drive Product Innovation and European Expansion

Funding to Fuel New Product Features and International Growth

Milan, February 26, 2025 - **Mopso**, a RegTech startup specializing in anti-money laundering (AML) and financial crime prevention, has successfully closed a **€1 million seed funding round**.

The capital increase was backed by **Apside**, the 50/50 investment joint venture of **Intesa Sanpaolo** and **Zest S.p.A.**, along with **Fin+Tech**, the **CDP Venture Capital National Accelerator Network** program dedicated to fintech and insurtech, which participated with a follow-on investment. Additionally, **Centro Istruttorie**, a company within **Multiply Group**, contributed further funding, alongside a group of business angels.

Founded in Milan in 2021 by Andrea Danielli, a former executive at Banca d'Italia, and Enrico Fagnoni, a serial entrepreneur, Mopso provides banks and financial institutions with a modular software platform to combat money laundering. The company leverages semantic web technology and digital identity to streamline compliance processes.

Mopso's flagship products include **Brain**, which identifies suspicious transactions and high-risk clients by integrating millions of internal data points with external datasets and Open Source Intelligence, and **Amlet**, which enables the portability and reusability of due diligence data within an ecosystem of intermediaries by converting them into verifiable credentials. This simplifies onboarding procedures and aligns them with the European Digital Identity Wallet framework.

The startup, which counts banks and asset management firms among its clients, recorded a 70% revenue growth in 2024, driven by the development of new business lines. Mopso is also at the forefront of research, having won a Luxembourg-based grant in 2024 for the **PAMLA** project, which utilizes High-Performance Computing (HPC) to accelerate the training of innovative machine learning algorithms.

"The quality and reputation of our investors validate the strength of our vision. We are already working on building strategic commercial and industrial synergies. We also aim to strengthen our R&D efforts with the support of key partners, while our collaboration with the Multiply Group ecosystem presents multiple opportunities for impactful cooperation" said **Andrea Danielli, CEO of Mopso**.

Enrica David, Senior Director Shareholdings & Corporate Venture Capital at Intesa Sanpaolo and Chair of Apside's Investment Committee, commented: *"Our investment in Mopso aligns perfectly with Apside's strategy of supporting technological solutions that enhance the efficiency and security of the financial sector. Mopso's solutions mark a significant step forward in automating compliance, streamlining due diligence processes, and mitigating risk in an increasingly complex regulatory landscape."*



Gabriele Ronchini, CEO of Zest Investments and Vice Chair of Apside's Investment Committee, added: *"Investing in RegTech solutions like Mopso strengthens financial market security and efficiency by improving regulatory compliance. As financial regulations grow stricter, advanced technologies are essential to safeguarding institutions and reinforcing trust in the system. We see this innovation as a strategic opportunity for the sector's future."*

Stefano Molino, Senior Partner and Head of the Accelerator Fund at CDP Venture Capital, stated: *"Mopso's automated compliance solution, which detects suspicious transactions in real time, immediately stood out during the Fin+Tech Accelerator selection process. Today, we are pleased to participate in this follow-on round, which has also attracted new investors, highlighting the value created by Mopso's team in making compliance faster, more automated, and more precise."*

Alessandro Fracassi, CEO of Moltiply Group S.p.A., commented: *"Our strategic support for the European financial ecosystem is driven by continuous innovation in high-value, mission-critical processes, leveraging cutting-edge technology, scalable infrastructures, and advanced data governance tools. By integrating transparency and traceability into financial operations, we can create sustainable and competitive value. Mopso and Moltiply share the ambition of driving innovation for our clients, offering a dynamic and integrated ecosystem of digital services."*

The seed round, which is subject to certain revenue milestones, will enable Mopso to scale its commercial operations across select European markets and enhance its product suite with new features.

About Mopso

*Mopso is a RegTech startup focused on anti-money laundering and financial crime prevention. The company has developed a perpetual KYC platform that integrates two key solutions: **Amlet**, an automated due diligence tool, and **Brain**, a graph database for transaction monitoring and anomaly detection.*

www.mopso.eu